



Learn more

Connecting communities to opportunities

High-speed networks improve quality of life for everyone, but closing the digital divide is complex and tough. Nobody knows that better than Fujitsu. We can help you navigate the entire process – vision to completion – making it easier to connect your community.

The Fujitsu difference

Fujitsu brings more than 40 years of experience and expertise in planning, deployment, and activation of fiber and wireless broadband networks. We take a consultative, systems-integrator approach that provides a single point of contact, a collaborative customer-first mindset, and assurance that your network will be services-ready on Day One.

We provide turnkey, end-to-end, multivendor deployment solutions, customized to your organization's specific needs.

We're truly vendor neutral – meaning we'll identify the best products and services to create the right solution for your network, leveraging our strong partnerships with key industry leaders.

Better together: Fujitsu & COS Systems

Fujitsu and COS Systems have combined their experience and expertise to offer broadband network systems integration and support for:

- Fiber network operators
- Private telcos
- Infrastructure investors
- Municipal networks
- Utilities
- Co-ops
- Open-access and wholesale network operators
- Enterprise networks

OSS Technology partners



ORACLE®

blueplanet®

servicenow



Consulting & assessment



Solution integration



Solution deployment



Maintenance & support package



Define automation plan



Implement operational automation



Deploy



Maintenance & support



Success manager

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The End-To-End BSS/OSS Solution for Fiber Networks



COS Systems delivers cloud-hosted software to plan, build, and operate broadband networks globally. **The COS Business Engine** combines Operations and Business Support Systems (OSS/BSS) in a proven Business and Support System that supports various service provider business models, including ISPs, open access networks, and wholesale.

The COS Business Engine is an end-to-end platform that provides self-service management, digital sales, and marketing through an online marketplace. It's simple and intuitive for customers and employees to use and offers a great user experience, increasing take rates and revenue. **COS Business Engine** functions as an orchestrator that connects to existing systems. Its modular design enables you to use these systems more efficiently, streamlining and aggregating data from device manufacturers through a unified business engine.

COS Business Engine highlights

- » **Survey and Pre-Sign Up** – Gain actionable insights into your competition and future subscribers' level of interest in your services. The system collects information based on IP addresses about the providers your community currently uses, and conducts speed tests to see how fast your potential customers' connections are today.
- » **Integrated Subscriber Marketplace** – Offer customizable, customer-facing self-service portals for payment and support ticket access, enable community-specific internet access for MDUs, or become a neutral host provider for third-parties.
- » **My Pages** – Enable your subscribers to self-manage everything from service selection to billing preferences, communication history and trouble tickets, freeing up time for your staff to provide excellent customer support.
- » **Customizable Installation Workflow Engine** – Support any installation process with customizable work orders with sub-tasks. Installation technicians can use the Field Tech Portal to access work instructions, log completed work in real time, and document completed work with pictures and notes.
- » **Zero-touch provisioning** – Provision any purchased service automatically and bring customers online within minutes.
- » **Ticketing** – Enable customers, third-party service providers, and operators to create tickets with customizable categories and resolution codes. Tickets can be connected to a work order. Installers can access the ticket information and the time spent on each ticket is tracked for maximum control and transparency.
- » **Automated Billing for any Business Model** – Completely automate your administration and billing processes. In traditional service provider networks, subscribers control billing preferences on their "My Pages," and in open access/wholesale networks, wholesale fees are automatically calculated per provider per month.

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**To learn more about COS Systems,
book a demo, or any other inquiries,
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